



## Infinera Launches New Partner Program Delivering End-to-End Intelligent Transport Networks Worldwide

Sunnyvale, Calif., – Oct. 12, 2016, 8:00 AM EDT USA – Infinera, a provider of [Intelligent Transport Networks](#), launched a new partner program to simplify bringing innovative optical networking technology to end-users facing growing bandwidth demands. The new [Infinera Partner Program](#) offers channel partners an application-optimized portfolio spanning access, metro, long-haul, data center interconnect (DCI) and subsea networks while improving our partners' ability to build and grow their business.

The Infinera Partner Program is built upon the premise of simplicity. Simplicity includes a focus on ease of doing business and tools that enable partners to build their knowledge, resolve customer challenges and expand market presence to deliver an exceptional experience to their customers.

With Infinera's recently expanded portfolio, Infinera partners can leverage innovative optical networking solutions including the [XTM Series](#), [DTN-X Family](#) and [Cloud Xpress Family](#) that address the needs of network operators, data centers operators, enterprise and government customers.

"Infinera's innovation is differentiation that our users value," said Marian Ďurkovič, Network Architect at Slovak Republic's National Education and Research Network, SANET. "The Infinera product portfolio, technology and people have been instrumental in enabling us to deliver a highly efficient and reliable backbone for our networking needs."

"Our long-standing partnership with Infinera has allowed us to grow in new markets," said Mr. Hiro Iwanaga, Director and Managing Executive Officer at Nissho Electronics Corporation. "Our customers across Asia benefit from a wide range of Infinera solutions including the DTN, the DTN-X Family and most recently the Cloud Xpress Family, all based on the innovative photonic integrated circuit technology, and the operational simplicity enabled by Infinera Intelligent Transport Networks."

"Infinera's Partner Program is unique in that we provide trusted channel advisors around the world to help our channel partners win," said Bob Jandro, Infinera Senior Vice President, Worldwide Sales. "This enables us to ensure that we deliver exactly what end users need, while helping our channel partners build and grow profitably."

Additional Resource:

- [Infinera's Partner Program Guide](#)

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### **About Infinera**

Infinera (NASDAQ: INFN) provides Intelligent Transport Networks, enabling carriers, cloud operators, governments and enterprises to scale network bandwidth, accelerate service innovation and simplify optical network operations. Infinera's end-to-end packet-optical portfolio is designed for long-haul, subsea, data center interconnect and metro applications. Infinera's unique large scale photonic integrated circuits enable innovative optical networking solutions for the most demanding networks. To learn more about Infinera visit [www.infinera.com](http://www.infinera.com), follow us on Twitter @Infinera and read our latest blog posts at [blog.infinera.com](http://blog.infinera.com).

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