



Hanoi Telecom Selects Infinera TM-Series for Metro Network in Vietnam

Sunnyvale, Calif. – Sept. 29, 2015 – Infinera, provider of [Intelligent Transport Networks](#), announced Hanoi Telecom Corporation's (HTC) selection of the Infinera TM-Series, via its local partner Nissho Electronics Vietnam, for HTC's metro network in Vietnam connecting Ho Chi Minh City and Vung Tau. By deploying the Infinera TM-Series, HTC can deliver multi-service transport services with low power, high density and scalability.

HTC is one of the leading wireless telecom operators in Vietnam. HTC offers carrier and wholesale services, focusing primarily on providing wireless, wireline Internet and VoIP services. The company offers its mobile services under Vietnamobile to more than 13 million wireless subscribers.

This is the first selection of Infinera's TM-Series by an existing Infinera customer post the acquisition of Transmode, which closed on August 20, 2015. The Infinera TM-Series packet-optical platform provides multi-service capabilities including services such as Ethernet/CE2.0, MPLS-TP and OTN aggregation, which are well suited for mobile fronthaul and backhaul, and metro aggregation applications.

Infinera worked closely with partner Nissho Electronics Vietnam, an end-to-end network system integrator, to select the carrier-class solutions enabling HTC to rapidly respond to its customers' needs. Through Infinera's partnership with Nissho Electronics Vietnam, HTC first deployed the Infinera DTN and ATN platforms in its network. The Infinera TM-Series solves HTC's new requirement for an optimized 10G transport solution upgradeable to 100G, including 1+1 protection, high density, low power and space savings.

"Infinera has world-class solutions for our customers across Asia," said Mr. Hasegawa, General Director at Nissho Electronics Vietnam. "We rely on Infinera Intelligent Transport Networks to provide seamless network integration delivering scale, speed and efficiency. The Infinera TM-Series was an ideal fit for HTC's network."

"We are pleased to continue to deploy Infinera's wide range of application specific solutions to help us meet our needs," said Madam Trinh Minh Chau, Chairwoman & CEO at Hanoi Telecom Corporation. "The Infinera TM-Series will support our metro applications where high density, low power and bandwidth scalability are critical for providing innovative services to our end customers."

"HTC's deployment of the Infinera TM-Series underscores the significance of Infinera's expansion into the metro market and marks our first customer announcement highlighting the combined Infinera and former Transmode solutions," said Andrew Bond-Webster, Infinera's vice president sales, Asia. "This announcement also emphasizes the value of our channel partners and is a great example of the company's ability to provide customers with packet-optical transport solutions across all layers of the network and for specific applications."

For more information about the Infinera TM-Series, visit www.infinera.com.



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About Infinera

Infinera (NASDAQ: INFN) empowers network operators to quickly deliver differentiated services by enabling an infinite pool of intelligent bandwidth. With the recent completion of its offer for the shares of Transmode, Infinera now offers an end-to-end packet-optical portfolio to fully address the WDM networking market including long-haul, subsea, cloud and metro. Infinera leverages its unique large scale photonic integrated circuits to deliver innovative optical networking solutions for the most demanding network environments. Deployed across the globe, Infinera Intelligent Transport Networks are designed to enable carriers, cloud operators, governments and enterprises to accelerate service innovation and simplify optical network operations. To learn more about Infinera visit www.infinera.com, follow us on Twitter @Infinera and read our latest blog posts at blog.infinera.com.

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