

# Rapid Global Network Deployment made Exceptionally Simple and Stress-free

Deploy your network quickly and  
easily with customized support  
from worldwide experts  
committed to your success



Your network is the critical backbone of your business. When the powerful capabilities of Infinera's technology are supported by the level of knowledge and commitment only Infinera Services can provide, you're empowered to grow your network, expand to new markets, and integrate new technology faster than you thought possible.

Choose Infinera Services to support your deployment and expansion and you gain an exceptionally nimble and reliable partner. We take your success to heart, doing what it takes to ensure you get the results you need. You'll receive an unrivaled level of expertise, dedication and responsiveness.

### Support at the Speed of Light

Whether you call it time to revenue or accelerated return on investment, it's all about speed. From greenfield deployment to brownfield expansion, you'll deploy ultra-fast with Infinera Services. Relying on our platforms and processes built for speed and agility, you'll have positive and predictable outcomes. Supported by depots and optical experts across six continents, your project

***"With Infinera we were in a safe pair of hands. The Infinera Experience was second to none – flexible, transparent, and approachable. The deployment was fully managed by Infinera from end to end; we just had to open the door! The equipment was turned up and tested within a day with preconfigured redundancy onsite. We experienced no issues with the services throughout the event. Infinera really did drive and deliver reliability for the live broadcast for this major event in Zurich."***

**—Claus Beck, Director, Production, MySports**

will be delivered not only with local sensitivity, but with the rapid results you need to meet your business objectives.

Infinera Services enable:

- Faster time to revenue
- Proactive management of risks and obstacles
- Return on investment delivered rapidly

## ENGINEER, FURNISH, AND INSTALL (EF&I) SERVICES

From turnkey installation to standalone projects, Infinera has you covered. Choose any combination of modular services to support and extend your team's capabilities.

### Turnkey Installation

Includes site survey, detailed engineering package, rack/cabinet/material procurement, physical installation of the hardware, software installation, and configuration of the system to bring it to operational state and complete test and acceptance.

### Installation and Commissioning

Includes equipment unpack and audit, physical installation of the hardware, software installation, and configuration of the

system to bring it to operational state and complete test and acceptance

### Commissioning

Includes software installation and configuration of the system to bring it to operational state and complete test and acceptance



## ADDITIONAL DEPLOYMENT PROFESSIONAL SERVICES

When you need extra support, you'll find it in our Professional Services team. Our dedicated engineering, program management and custom software and systems integration services cover a range of deployment and other projects. Just tell us your challenge, and we'll match you with the customized service to fit your needs.



### Migration

Keep services running seamlessly when upgrading your legacy network with support from Infinera Migration Services.

### Fiber Characterization

Verifies the integrity and capacity of your fiber infrastructure through a suite of measurements including: bidirectional optical time-domain reflectometry (OTDR), optical power meter, optical return loss (ORL), chromatic dispersion (CD), and polarization mode dispersion (PMD) testing.

### Extended Testing and Validation

Enlist Infinera to test and validate your equipment with acceptance testing or Light and Validate services.

### Pre-staging

Reduce on-site installation time by pre-building, pre-configuring, and testing your equipment before it's shipped to your premises.

### Decommissioning

Upgrade with confidence, knowing your decommissioning project is overseen and coordinated by Infinera professionals.

### Services Personalized to Your Needs

Selecting from our comprehensive and modular menu, you can choose the just-right services to complement your team and situation. The choice is yours with deployment and professional services that are tailored to your needs. You'll also be assisted every step of the way with round-the-clock technical support and on-demand training.

Each service we offer includes the support of an experienced project manager. As your single point of contact, your project manager directs and oversees the schedule, budget, and resources of your project to ensure success. You'll breathe easier knowing you're working with an expert who proactively communicates progress and quickly resolves any unforeseen issues.

Infinera's project managers facilitate:

- Perfect-fit services
- Single point of contact accountability
- Streamlined, efficient project completion

### We Work Hard So You Can Rest Easy

The experts assigned to your project have an average of 10 years of optical experience and often more. Focused singularly on your success, they apply best practices and proven processes to complete your project quickly and efficiently. Often anticipating risks and issues before they occur, your assigned team will



## TECHNICAL SUPPORT AND TRAINING

One call or email to our technical assistance team gets you expert worldwide support 24x7x365. Our service level agreements ensure your issues will be resolved rapidly. Our world-class training gives you the skills you need to confidently deploy your Infinera network.

### Technical Support

One-call support for your most pressing and problematic issues, available around the clock.

### Training

Courses covering everything you need to know to deploy your network, delivered in person or online.

avoid obstacles and resolve your biggest challenges quickly. Our customers will tell you that we treat your success as if it's our own, frequently going above and beyond to ensure your desired results. That's because your success isn't just our job, it's our passion and personal responsibility.

Infinera Services supports you with:

- Highly trained experts
- Proactive project management
- Above-and-beyond commitment

## ENSURE SUCCESS WITH INFINERA SERVICES

When you choose Infinera Services, you gain a level of expertise rooted in decades of successful deployments. You get the global scale and proven expertise you require, enhanced by the speed, personal service, and peace of mind you've always wanted.

It's called the Infinera Services Experience. And for you, it means:



Personalized Services



Rapid Resolution



Unrivaled Support



Accelerated Time To Revenue



Peace of Mind

Network owners and operators worldwide rely on Infinera Services to deploy, operate, and optimize their critical network infrastructure. Shouldn't you, too?

**To learn more**, contact your Infinera account representative or visit us at [www.infinera.com/services](http://www.infinera.com/services).